Address:  
2nd Floor, A7 Building, Hanoi University of Industry  
Km 13, Road 32, Minh Khai Ward, Bac Tu Liem District, Hanoi  
Tel.:  04 3765 5121 (ext.: 838)  
Fax:  04 3786 0145  
Website:  www.qhdn.haui.edu.vn
**WIN-WIN PARTNERSHIP**

**Introduction**

**Background:** Under the technical support of HaUI-JICA project for Industrial Human Resource Development (2010 – 2013), Hanoi University of Industry (HaUI) set up Industry Partnership Board in order to maintain and develop project's results. To further enhance this effectiveness, Rector of HaUI issued the decision No. 164/QĐ-ĐHCN effective from 14th February 2014 about establishment of Center for Enterprise Partnership and Vocational Skill Assessment (CPA for short) originated from Industry Partnership Board.

**Function:** CPA is the focal point of HaUI in terms of receiving, implementing enterprises’ inquiries and maintaining, developing partnership with them. CPA operates as a bridge to connect HaUI, enterprises and students in order to close training cycle and improve training quality which meet industry’s need. We hope to build a win-win partnership with enterprises, which enables HaUI to supply more high-skilled human resources and enables enterprises to secure good quality of labor.

**Main Activities**

**Enterprise survey**

Send survey teams which consist of lecturers and management staffs to enterprises for grasping needs, listening to comments on HaUI’s training quality and so on. Thus, HaUI will improve training programs which meet industry needs.

**Study tour & Internship**

Co-operate with enterprises to conduct study tour and internship program. Thus, teachers and students could experience actual working environment and participate in production line which helps enhance their practical skills and industrial manners.

**Labor supplying**

Co-operate with enterprises to organize labor supplying activities such as job opportunity workshop, job fair, career orientation seminar, implementation of recruitment information to students. Many enterprises have selected good candidates through these events.
Short-term training
Co-operate with enterprises to conduct short-term training courses upon inquiries for technicians of enterprises, trainers of TVET institutions and students. Training courses are held either at HaUI or on-site training at enterprises.

Manufacturing orders
Co-operate with enterprises to receive manufacturing orders, joint research and production which strengthen practical skills of students and lecturers as well. With modern equipment, we make sure to provide high quality products which meet your requirements.

National skill assessment
Co-operate with enterprises to organize skill assessment and award national vocational skill certificate, Japanese standard skill certificate (JAVADA), CAD 3D skill certificate (ACSP) and so on. Many enterprises’ technicians and TVET teachers have participated in.

Training Model and Management Method

Flow chart of Training Model Based on Industry Needs in HaUI

Human Resources which meet industry needs

HaUI Training Program

Center for
Enterprise Partnership and Vocational Skill Assessment
Skills Assessment, PK in Vietnam, Seminar, Workshops, Job Fair

Needs of Industry
(Skills, knowledge, experience, etc)

Industry in Vietnam
Organizations, Individuals, Enterprises, Factories

Management by PDCA cycle
Management by SS method

For further information, please contact:
* Center for Enterprise Partnership and Vocational Skill Assessment
(Vietnamese-English language)
2rd Floor, A7 Building, Hanoi University of Industry
Tel.: +84 (0)4 3765 5121 (ext.: 838)
E-mail: cpa_hau@gmail.com

* HaUI-JICA Project
(Japanese-English language)
Tel.: +84 (0)4 3765 5407 (ext.: 103)
Mobile: +84 (0)936 298 327
E-mail: kkanemaru@hau13.com
Other activities

Signing for Co-operation

Visit of Enterprise and Visit to Enterprise

Granting for Training Equipment and Scholarship

Scientific Workshop and Career Orientation Seminar